Bridging the gap between research and business
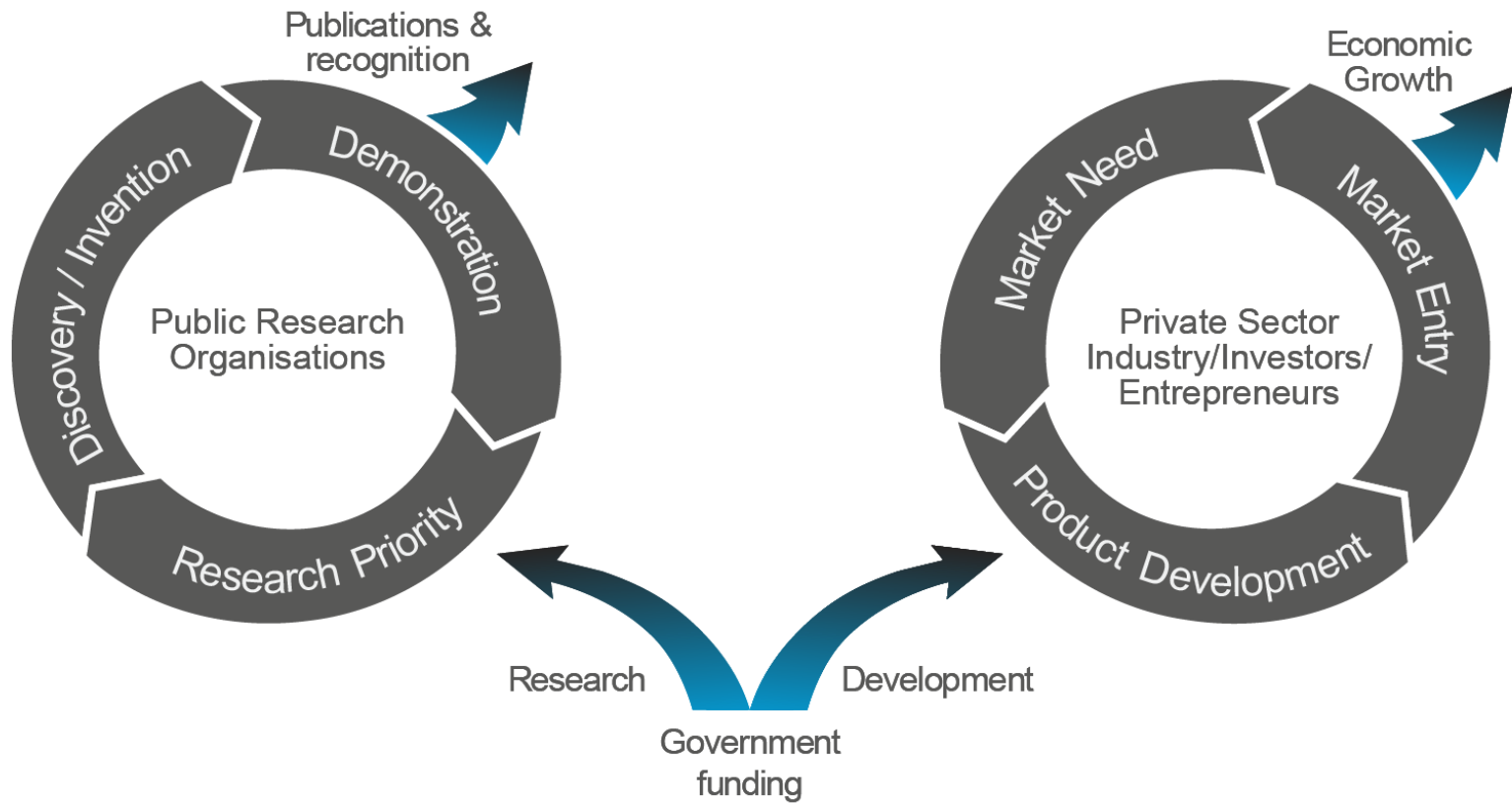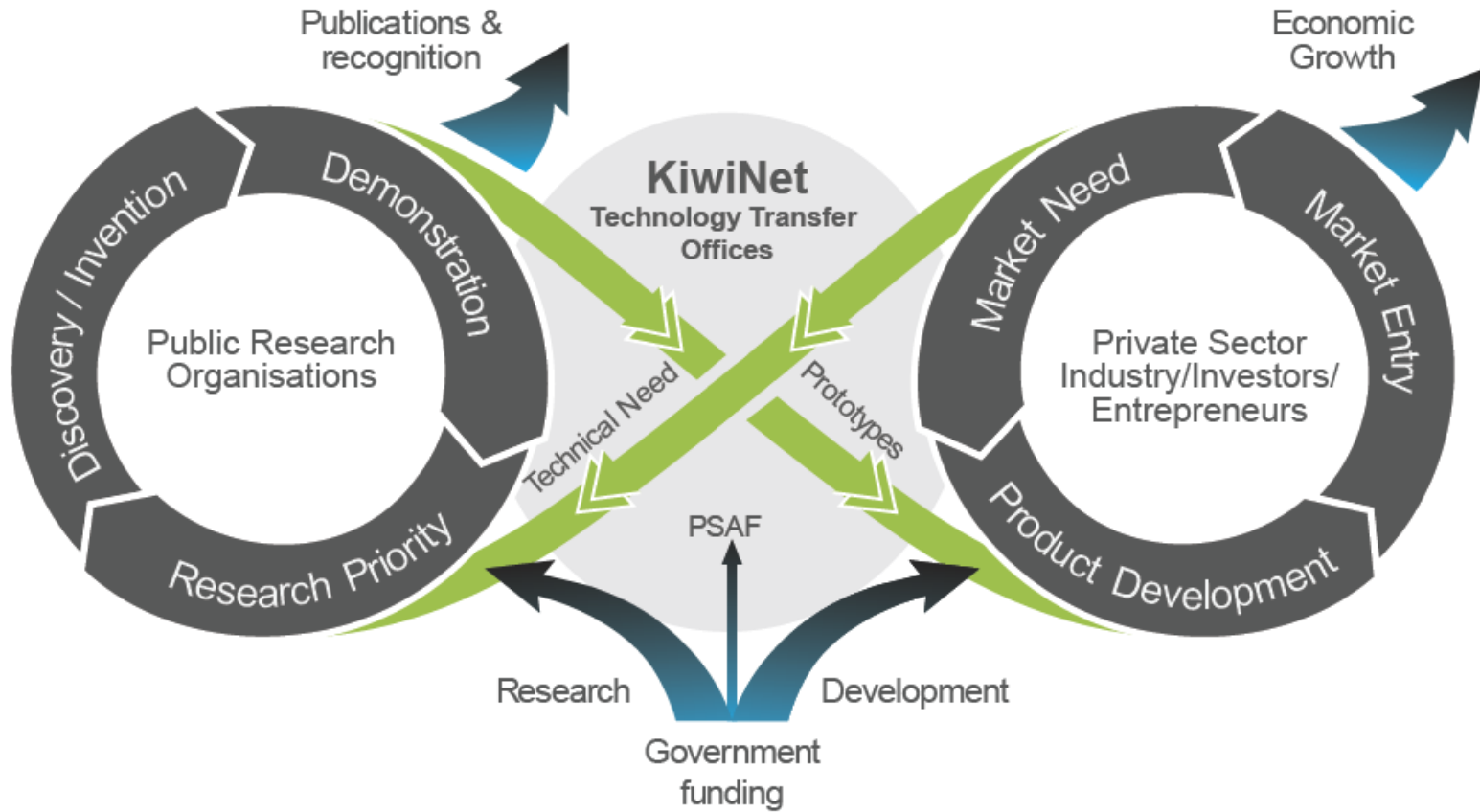
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KiwiNet facts

- Launched in July 2011

- Independent board

- Full time management team

- Operations funded from MBIE National Network of Commercialisation Centres (NNCC) funding.

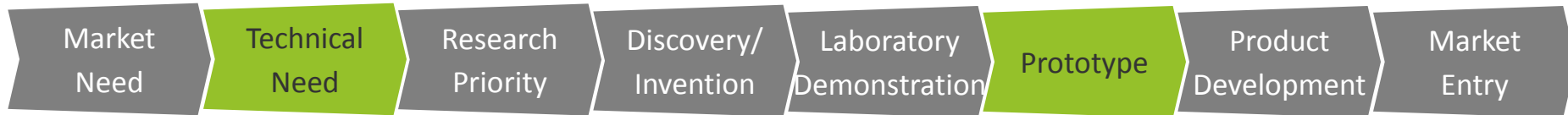- Projects funded from MBIE PreSeed Accelerator Funding (PSAF).

KiwiNet's strategy

- **Portfolio** – PreSeed Investment

- **Support** – Helping good people with good ideas

- **Collaboration** – Fostering national collaboration

- **Connections** – Building networks

KiwiNet Activities

Market Need	Technical Need	Research Priority	Discovery/ Invention	Laboratory Demonstration	Prototype	Product Development	Market Entry

Support

	Researcher Training	TTO staff training	
		Commercialisation Forum	
		Legal & Process templates	Licence templates
		National HotHouse Network	

Collaborate

	Investment Committee	
Alignment with government research funding	Alignment with government industry funding
Industry Foresighting	
	Partner led activities	

Connect

Researcher capability Database	Technology Database	
Industry connections	Investor/ Industry/ Entrepreneur connections
	International connections
	Promotion & simplifying external engagement
	TTO connections	

KiwiNet Investment Committee

4 independents

KiwiNet Investment Committee

- Since the original 4 universities started working together in 2008:
  - 45 projects
  - $5m PSAF invested.
  - $3.7m external co-investment
  - $200m – The combined potential return to NZ

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